

KABIR SABHARWAL

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EDUCATION

- Jamnabai Narsee International School (JNIS), Mumbai** 2009-2022
- **IBDP** (Grade 11 and 12)
 - **MYP** (Grade 6 to 10)

LEADERSHIP POSITIONS

- **Captain**, Football Team, Under 16 and Under 18 Category, *JNIS* 2015-2020
- **House Captain**, Student Council, *JNIS* 2019
- **Vice Chair**, Jamnabai Narsee Model United Nations (JNMUN), *JNIS* 2019
- **Vice-Captain**, Student Council, *JNIS* 2018

ENTREPRENEURSHIP

- Co-Founder, Max Greens (a hydroponics business), Khopoli, India, January -Ongoing** 2021
- **Set up** operations for the growing and distribution of hydroponics produce.
 - **Responsible** for marketing and sales.
 - Planned and executed the start of the business in under a year during the Covid-19 pandemic

BUSINESS EXPERIENCES

- Intern (Marketing executive), SSBM (Shree Shyam Bio-Medicals), Mumbai, India, 1st-30st June** 2021
- **Completed** daily tasks which included marketing of goods, sale calls, product pitches and more.
 - 4 week internship at a sporting equipment producer and distributor.
- Intern, Max Spare Limited, Khopoli, India, 1st July-28th July** 2021
- **Studied** the manufacturing process
 - 4 week internship at an industrial equipment manufacturer and distributor.

RESEARCH AND COURSES

- Author, 'TIME IS MONEY', Max Spare Limited** 2021
- A comprehensive report on how to cut fat from a production line to increase efficiency and reduce cost.
- Author, 'The impact of covid-19 on Indian manufacturers'** 2021
- A report based on the current situation of Indian manufacturers, information extracted using in-person interviews and surveys.
- Author, 'Max Green Farms', Max Green Farms** 2021
- A report on Max Greens (a company co-founded by me), including: their objectives, aims, and future.
- Author, 'Max Spare Limited- Multi purpose oil', IBDP Business management Internal Assessment** 2021
- A 2000 word report answering the question, 'Should Max spare diversify its product portfolio by including multi purpose oil to increase its profits?'
- Author, 'Launch of Disney+ Hotstar', IBDP Extended Essay** 2021
- A 4000 word report answering the question, 'To what extent has Disney been able to gain market share in the Indian OTT market, through the launch of Disney + hotstar ?'
- Attended, Six Sigma Principles, University System of Georgia, Coursera** June-July 2021
- **Completed** a 4 week course, learnt the basic knowledge of the principles, roles, and responsibilities of Six Sigma and Lean, through short videos, readings, interviews, interactive assessments and tests.
- Attended, Successful Business Negotiations, University of Michigan, Coursera.** May 2020
- **Completed** a 4 week course, focusing on the 4 steps of a successful negotiation through videos, readings and tests.

COMMUNITY SERVICE

- Coordinator**, Max Group Factory, *Khopoli* 2020
- **Organised** a vaccination drive for 2000+ employees of Max Group as a CSR initiative. Responsible for managing operations and logistics.
- Coordinator**, START Foundation (a sports training academy for rural talent), *Khopoli* 2020
- **Volunteered** at the academy year-round. Initiated a fund-raising campaign to buy equipment for the children at the academy.
- Volunteer**, Old Age Home, *Alibaug* 2019
- **Helped** the elderly with simple tasks and we also helped renovate a part of the house to make accessibility easier for them

FOOTBALL

- **Runner-Up**, Under 18 Category, Football Tournament, Ecole Liga, *Mumbai* 2019
- **Runner-Up**, Under 18 Category, Football Tournament, JNIS Liga, *Mumbai* 2019
- **Representative**, Under 16 Category, Semi-Professional League, District Level, Community Football Club India, *Mumbai* 2019
- **Top Scorer Award**, Under 18 Category, India On Track Football Tournament *Mumbai* 2019
- **Man of the Match Award Winner**, scored a hatrick against Mumbai city FC (U-16) *Mumbai* 2019
- **Most Valuable Player and Top Goal Scorer**, Under 16 Category, India On Track Football Tournament, *Mumbai* 2018

EXTRACURRICULAR ACTIVITIES

- **Playwright, Director and Actor**, Performing Arts-Drama, *JNIS* 2019 – 2020
- **Author**, “Know it Ball”, MYP Personal Project, *JNIS* 2019 – 2020
- **IYC Delegate**, JNIS MUN 2018 & 2020
- **Runner-up**, Basketball Tournament, District Level, *Mumbai* 2020
- **Attended**, Les Elfes, Skiing Camp, *Switzerland* 2019
- **Attended**, Rafting, Ropes Course and Canoeing Camp, INME Summer Camps, *Rishikesh* 2018 & 2019
- **Winner**, Medals in 1000 meters, 100 m, long jump and relay, Annual Athletics Meet, *JNIS* 2016-2019
- **Participant**, Athletics Competition, 4x100m Relay, District Championship (MSSA), *Mumbai* 2018

SKILLS AND INTERESTS

- **Languages**: English, Spanish and Hindi
- **Interests**: Business, Football, Basketball and skiing
- **Skills**: Social skills, Leadership skills, Public speaking, Problem solving, Communication skills, Collaboration skills